ACCESS TO CAPITAL

Despite higher realized returns,* systemic barriers constrict capital formation for underrepresented founders both at the friends & family, and institutional funding rounds, including a lack of representation among investors.

*https://bit.ly/KauffmanSocietyResearch

\$500B

\$74K

60%

38%

<2%

ANNUAL FUNDING
TO STARTUPS
TO LAUNCH A STARTUP:

FOUNDERS' OWN RESOURCES

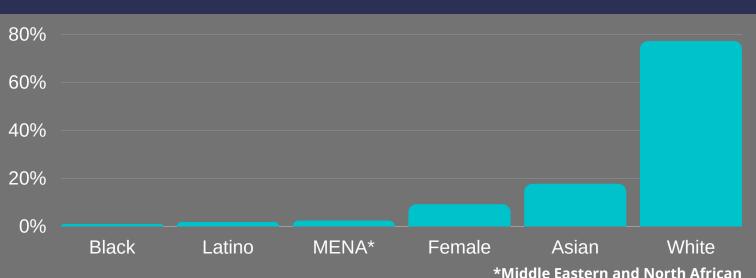
"FRIENDS & FAMILY"
FUNDING ROUND

ANGEL & VENTURE CAPITAL



VC BACKED FOUNDERS

https://bit.ly/Diversity-in-US-Startups





THE WEALTH GAF

https://bit.ly/American-Wealth-Gap

Mean Wealth of White Households:

8X

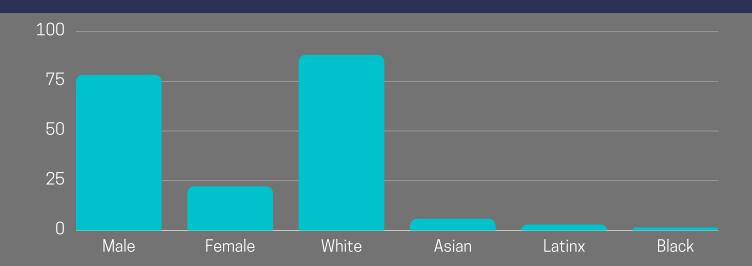
Latinx Households 10X

Black Households



ANGEL "ACCREDITED" INVESTORS

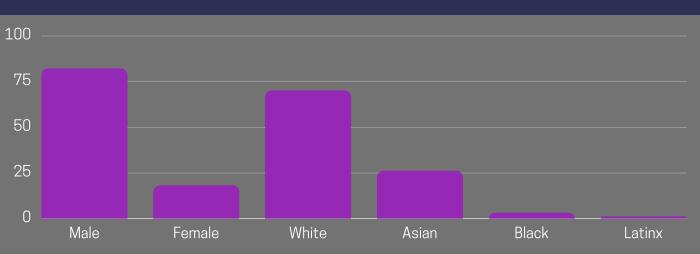
https://bit.ly/TheAmericanAngel-ACA





VENTURE CAPITALISTS

https://bit.ly/DEI-in-VC





CLOSE THE TECH FUNDING GAP!

SIGN THE PETITION TO STOP STARTUP <u>REDLINING</u>: <u>https://sign.moveon.org/p/techfundingequity:</u>





ACCREDITED

NON-ACCREDITED

OFFERING REQUIREMENTS FOR 2 TYPES OF INVESTORS

As definitions relate to individuals, or "natural persons"



ACCREDITED INVESTORS

NON-ACCREDITED INVESTORS

ELIGIBILITY

≥ \$200K income 2 yrs. + (\$300K / household)

≥ \$1MM net worth (excluding primary residence) No personal eligibility other than income, net worth, or limited professional roles

506(B)

Can freely invest in opportunities; can self-verify

No more than 35 in an offering; founder / issuer must affirm sophistication

506(C)

May freely invest in opportunities; founder / issuer must obtain proof of accreditation

Cannot invest in these offerings; no exceptions

REG CF (CROWDFUNDING)

Additional legal fees
Increased filing requirements
Increased reporting

Free to invest any amount; founder must obtain proof of accreditation

Can invest subject to limits based on income and / or net worth



